

A

An airline finds that if it prices a cross-country ticket at \$800, it will sell 100 tickets per day. It estimates that each \$10 price reduction will result in 10 more tickets sold per day. Find the ticket price (and the number of tickets sold) that will maximize the airline's revenue.

**Hint:** Let  $x$  = the number of price reductions.

1. Calculate  $p(x)$ , the price per ticket with  $x$  price reductions.

$$p(x) = 800 - 10x \quad (\text{dollars})$$

2. Calculate  $q(x)$ , the number of tickets that are sold with  $x$  price reductions.

$$q(x) = 100 + 10x \quad (\text{tickets})$$

3. The total revenue, with  $x$  price reductions, is  $R(x) = p(x)q(x)$ . Use calculus to find the maximum value of  $R(x)$ . Use the second derivative test to prove that your maximum really is a maximum.

$$\begin{aligned} R(x) &= (800 - 10x)(100 + 10x) = 80000 - 1000x + 8000x - 100x^2 \\ &= 80000 + 7000x - 100x^2. \end{aligned}$$

$$R'(x) = 7000 - 200x. \quad \text{Set } R'(x) = 0, \text{ solve for } x.$$

$$\text{Get } x = 35. \quad R''(x) = -200, \text{ so } \underline{\text{max}} \text{ since } R'' < 0.$$

$$\underline{\text{Ticket price}}: \quad 800 - 10 \cdot 35 = 800 - 350 = \$450$$

$$\underline{\text{Number of tickets}}: \quad 100 + 10 \cdot 35 = 100 + 350 = 450 \text{ tickets}$$

B

Intuitive Calculus Mathematics 11012  
 Quiz 3 March 4, 2010 R. M. Aron

An automobile dealer expects to sell 512 cars a year. The cars cost \$9000 plus a fixed charge of \$1000 per delivery. If it costs \$1000 to store a car for a year, find the order size and the number of orders that minimize inventory costs.

**Hint: Let  $x$  = the order size each time.**

1. Calculate  $N(x)$ , the number of orders that the dealer will place in a year.

$$N(x) = \frac{512}{x} \text{ orders}$$

2. Calculate  $C(x)$ , the storage cost in a year.

$$C(x) = \frac{x}{2} \cdot 1000 = 500x \text{ dollars}$$

3. Calculate  $R(x)$ , the reorder cost each time..

$$R(x) = 9000x + 1000 \text{ dollars}$$

4. The total inventory cost is  $T(x) = C(x) + N(x)R(x)$ . Use calculus to find the minimum value of  $T(x)$ . Use the second derivative test to prove that your minimum really is a minimum.

$$T(x) = 500x + \frac{512}{x} [9000x + 1000] = 500x + 4,608,000 + \frac{512,000}{x}$$

$$T'(x) = 500 - 512,000x^{-2}. \text{ Solve for } x, \text{ getting } x = 32.$$

$$T''(x) = \frac{2 \cdot 512,000}{x^3}, \text{ so } T''(32) > 0. \text{ Min.}$$

**Order size** that minimizes total cost:

$$\text{Order size} = 32 \text{ orders size}$$

**Number of orders** that minimize total cost:

$$\text{Number of orders} = \frac{512}{32} = 16 \text{ orders}$$